



GULF COAST PROCUREMENT CONFERENCE



Learn how to do business with federal, state and local government agencies – requirements, what products they buy, and how to find opportunities!

Tuesday, February 14, 2023

GulfQuest National Maritime Museum

[155 South Water Street](#)

Mobile, AL 36602

www.al-ptac.org (205) 348-1687



Click on each workshop title below for more information and to register.

	Room A	Room B
9:00 – 9:55 a.m.	How to use SAM Contract Opportunities and Adhoc Tool to Find Government Opportunities	Doing Business with Mobile Airport Authority
10:00 – 10:55 a.m.	How to Prepare a Fundable Government Proposal	Bidding Process for Elmore County Prison Project
11:00 – 11:55 a.m.	Financing Tools/Options for Your Business	SBA Certifications -- SDB, WOSB/EDWOSB, HUBZone, 8(a), VOSB, SDVOSB
Noon	Lunch provided by Mobile Area Water & Sewer Service	
1:00 – 1:55 p.m.	How to use SAM Contract Opportunities and Adhoc Tool to Find Government Opportunities	Doing Business with Mobile Airport Authority
2:00 – 2:55 p.m.	How to Prepare a Fundable Government Proposal	Bidding Process for Elmore County Prison Project
3:00 – 3:55 p.m.	Financing Tools/Options for Your Business	SBA Certifications -- SDB, WOSB/EDWOSB, HUBZone, 8(a), VOSB, SDVOSB

Also participating:

Alabama Division of Purchasing

U.S. Small Business Administration

Austal USA

U.S. Army Corps of Engineers

Alabama Minority Vendor Program

City of Mobile



This APEX Accelerator (Procurement Technical Assistance Center) is funded in part through a cooperative agreement with the U.S. Department of Defense. The University of Alabama serves as the host institution.

Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance.