



Alabama SBDC Network presents:

**GULF COAST PROCUREMENT OPPORTUNITIES CONFERENCE & MATCHMAKER  
February 22 & 23, 2022**

Battle House Renaissance Hotel & Spa, 26 North Royal St., Mobile, AL 36602

*Click on workshop title below for information and to register.*

**February 22, 2022**

**WORKSHOPS**

There is no charge for workshops, which are primarily for people new to government contracting. Procurement Specialists from the Alabama PTAC will be on hand to assist!

|                 | Room A   | Room B  |
|-----------------|--|---|
| 9 - 9:50 a.m.   | <a href="#">Federal Highway Administration - Infra Structure Update &amp; Briefing</a> |   |
| 10 - 10:50 a.m. | <a href="#">RFI, RFQ, RFP - Understanding the Difference</a>                           | <a href="#">Big Data for Small Business at SAM.gov</a>                    |
| 11 - 11:50 a.m. | <a href="#">SBA Certifications</a>   | <a href="#">Uncle Sam Needs You!</a>                                      |
| Noon            | Lunch provided by DBE Supportive Services  |   |
| 1 - 1:50 p.m.   | <a href="#">Doing Business with the City of Mobile</a>                                 | <a href="#">Navigating the Internet to find Procurement Opportunities</a> |
| 2 - 2:50 p.m.   | <a href="#">CMMC: Cybersecurity Maturity Model Certification</a>                       | <a href="#">How to Prepare for a Procurement Matchmaker</a>               |
| 3 - 3:50 p.m.   | <a href="#">Doing Business with the State of Alabama</a>                               |   |

**February 23, 2022 - 9:00 a.m. - 3:30 p.m.**

**[PROCUREMENT OPPORTUNITIES MATCHMAKER](#)**

The Matchmaker is for small businesses prepared to do business with government agencies and primes.

The matchmaker is a speed-networking event that gives small-business owners and representatives the opportunity to market their products and services one-on-one to many government agencies and prime contractors in a short amount of time. The cost to participate, which includes lunch, is \$75 per person. Pre-registration is required because appointments are scheduled in advance.

Alabama SBDC Network is a statewide service network funded in part through cooperative agreements with the U.S. Small Business Administration (SBA), Defense Logistics Agency, and the State of Alabama. Hosted by The University of Alabama. Nationally accredited by the Association of SBDCs.

Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Karla Jordan, Box 870396, Tuscaloosa, AL 35487-0396. 1-877-825-7232.